



## UTC Packaging – Connecting Markets

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2021





## WHO WE ARE

UTC Packaging's mission is to anticipate our customers' needs, offer exceptional value, and operate efficiently to deliver a reliable experience.

Your vision is our vision and every action we take reflects that standard.

Founded in 1925, UTC Overseas offers global transportation and logistics solutions with **38 offices** in **16 countries**.

Network of 160+ vetted agents worldwide.

## UNITED STATES

Atlanta  
Baltimore  
Chicago  
Cleveland  
Denver  
Houston  
Miami  
New York

Orlando  
Philadelphia  
Pittsburgh  
Rochelle Park  
Savannah  
Wilmington  
Los Angeles

## MEXICO

Mexico City

## SOUTH AMERICA

**Bolivia**  
Santa Cruz

**Brazil**  
Fortaleza

**Chile**  
Santiago

**Colombia:**  
Cartagena  
Bogota  
Barranquilla

**Peru**  
Lima



## EUROPE

**Finland**  
Helsinki

**France**  
Lyon

**Germany**  
Bremen  
Ratingen

**Hungary**  
Budapest

**Italy**  
Genoa

**Turkey**  
Istanbul

## ASIA AND OCEANIA

**China**  
Hong Kong  
Qingdao  
Shanghai  
Shenzhen

**India**  
Chennai  
Mumbai  
New Delhi

**Taiwan**  
Taipei

## UTC PACKAGING – CONNECTING MARKETS FOR OVER 30 YEARS

Equipment

Raw Materials

Spare Parts

Finished Goods



- #1 global leader in the Canning Industry
- Strong partnerships with large OEM's and clients across all manufacturing sectors
- Excellent operational performance in emerging markets with shipments to over 40 countries
- Vetted network of 3<sup>rd</sup> party service providers with specialized equipment and proven technical expertise
- Use of tech-enabled solutions to track and trace cargo
- Environmental focus on shipping sustainable materials
- Ensure trade compliance with all local and international safety laws and regulations.





# OUR CAPABILITIES





## OUR FREIGHT FORWARDING SERVICES INCLUDE:

- Air Freight
- Ocean Freight
- Domestic (FTL, LTL, Rail)
- Heavy Lift Transportation
- Over-Dimensional Equipment
- Charters
- Project Logistics
- Pre Project Consulting
- Route and Transportation Studies
- Transport Engineering
- Consolidation
- CTPAT Consulting
- Customs Brokerage Services
- Trade Compliance Services
- Documentation
- Hazardous Materials
- Cargo Insurance
- Customized Reporting and Traceability
- Intermodal Services
- Letters of Credit
- Purchase Order Management
- Tracking and Tracing
- Duty Drawback
- Distribution/Warehousing

# UTC PACKAGING'S UNIQUE QUALIFICATIONS

Knowledgeable in latest innovations in food, beverage and packaging industries

Company structure allows management to be hands-on and involved in all facets of a project

Devote ample time and resources for preplanning to ensure fast delivery within budget parameters

Experienced team assigned to each job to streamline communications and ensure around-the-clock accessibility

Possess a thorough understanding of equipment specs, machinery sequencing, suppliers and their special requirements to increase shipping efficiencies



# UTC PACKAGING EQUIPMENT DIVISIONS





Paper 

Plastic 

Glass 

Metal 

 Food



 Beverage



 Household



Paper 

Plastic 

Glass 

Metal 

 Industrial



 Healthcare



 Cosmetics  
/Personal





# THE UTC PACKAGING DIFFERENCE

## EXPERTISE PROFILE



### Equipment specifications

Assess equipment to determine the safest, most cost-effective method of transportation

### Proper sequencing

Collaborate with Engineers and Project Managers to establish the best order in which equipment needs to be received



### P.O. Management

Monitor shipments from various vendors and sources, report on door-to-door transportation and customs clearance

### Dependable Communications

Manage all components of the shipping process with daily briefings to the client on the progress of the shipment



### Country Regulations

Work with dedicated customs brokers to discuss trade compliance and ensuring local customs regulations are satisfied before the cargo even ships

# 178 CANNING PROJECTS: 30 YEARS IN 30 COUNTRIES



## 2021

Ardagh  
Ball

Brazil  
USA

## 2020

Crown Nichols -Line 3  
Canpack- Line 27  
PT United Can- Line 3  
Ball Tapered Cup  
Ball Biere Line 2 and 3  
Stolle / Ambev - 2  
can lines and 1 end line

Nichols, New York USA  
Bogota, Colombia  
Jakarta, India  
Rome, Georgia USA  
Biere, France  
Sete Lagoas, Brazil

## 2019

Ball Biere  
Ball Wakefield  
CanPack – Line 26  
Crown Embalagens  
Crown Weston  
Envases Universales  
Ardagh - Jacarei  
Crown Embalagens  
Stolle / Ambev  
Hanacans  
Crown Nampac

Biere, France  
Wakefield, UK  
Bogota, Colombia  
Rio Verde, Brazil  
Westin, Canada  
Pachuca, Mexico  
Jacarei, Brazil  
Manaus, Brazil  
Sete Lagoas, Brazil  
Vung Tau, Viet Nam  
Durban, South Africa





## SERVICE IS OUR PRIORITY

**UTC partners with customers, many for over 25 years, to establish long-term relationships built on expertise, honesty and trust.**

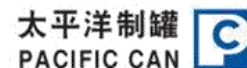
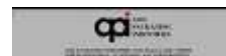
- Transport containers and oversized freight internationally to remote, challenging locations
- Reliable team of experts offer an integrated approach and customized plan for each shipment
- Maintain strong links to railroads, ocean & air carriers, and truckers experienced in all types of freight –LCL, containerized, oversized, out of gauge, and overweight shipments
- Coordinate arrangements from evaluation to implementation and execution
- Proactive in pre-planning, coordinating, routing, permitting, offloading, and clearances
- Experienced hands-on staff reacts quickly to changing market conditions to minimize service disruptions



## SATISFIED CUSTOMERS



# SATISFIED CUSTOMERS





**THANK YOU FOR YOUR TIME**  
**WE LOOK FORWARD TO WORKING WITH YOU**

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